



Agroknow

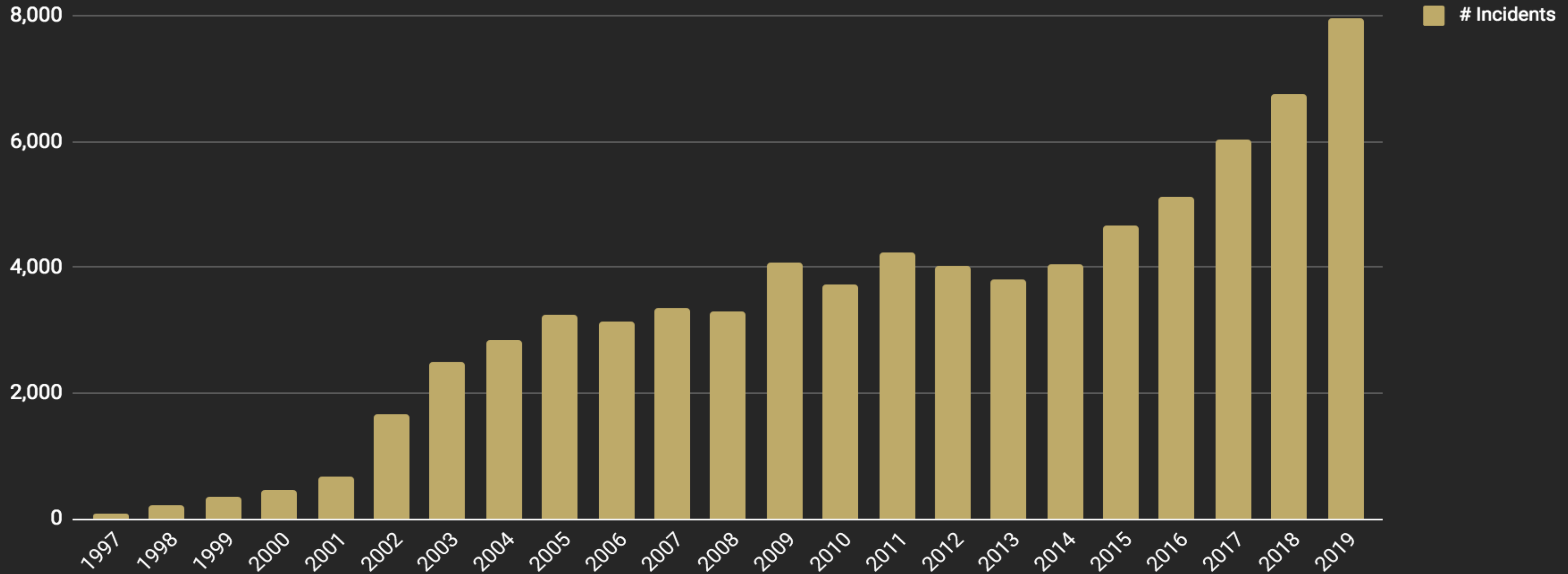
Giannis Stoitsis, Ph.D.

The use of relevant technology, data  
and strategies for **risk mitigation**

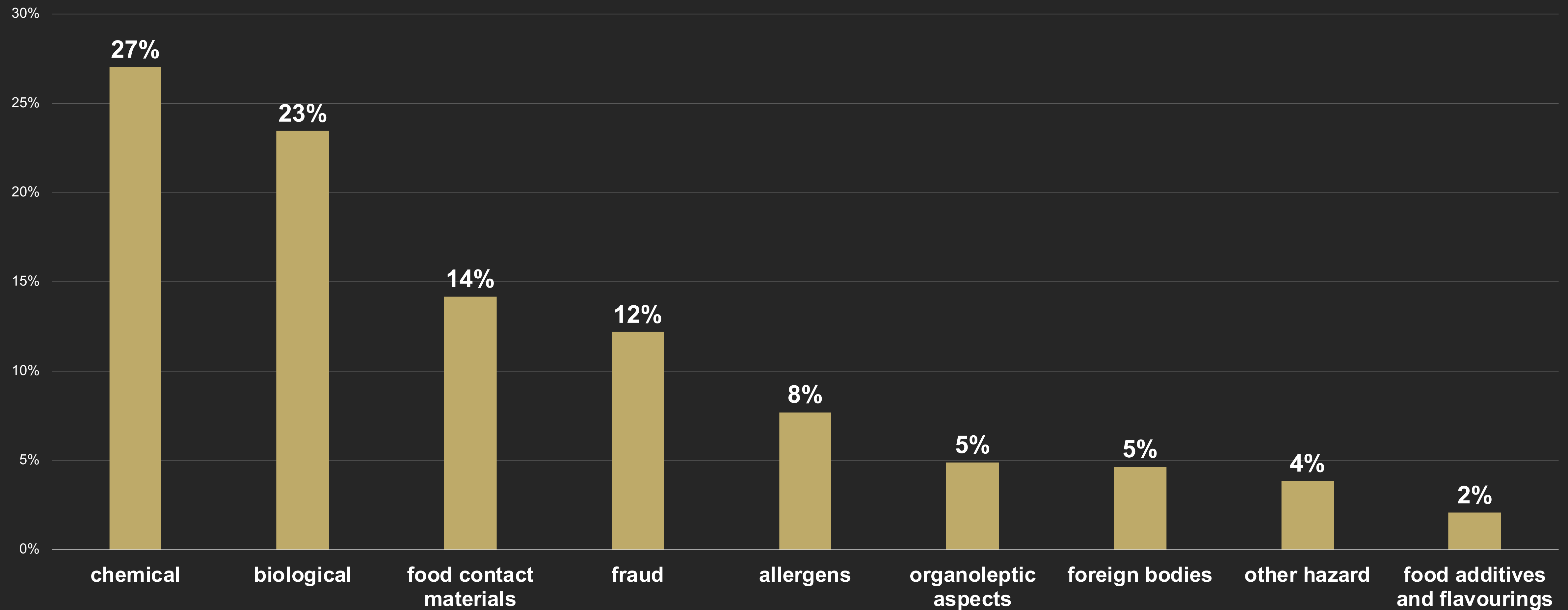


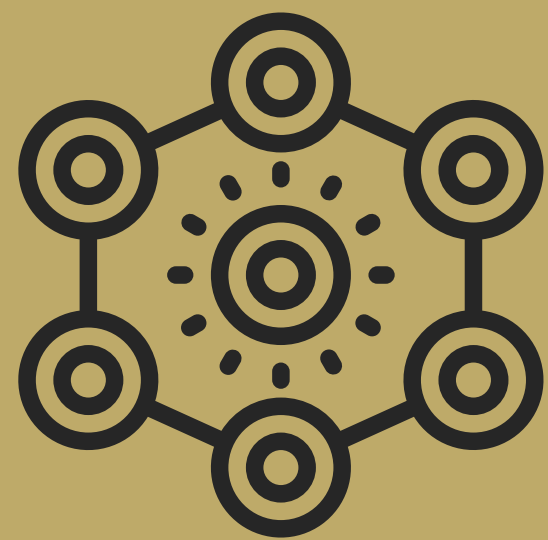
# Standards, Systems, Certifications, Audits, Risk Assessment

# The Recalls Challenge

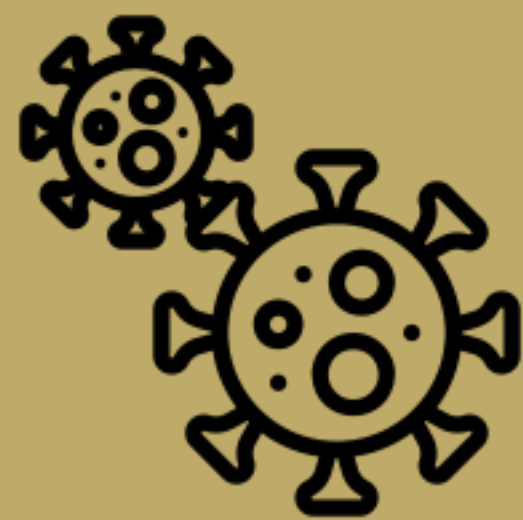


# Top **Hazards** reported in last 3 years





Risk is often a **checklist** compliance task, is static, not helping to identify **emerging & increasing** issues



# Post COVID-19 industry bottleneck

**Disturbed, changing supply chains**

**Alternative sourcing, from shorter supply chains**

**Less budget, less travels**

**Moving towards remote supplier & risk assessment**

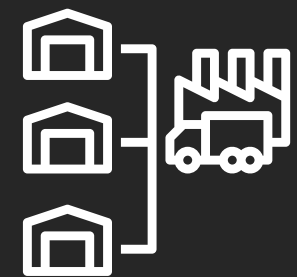
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# LEVELS TO CONSIDER IN RISK ASSESSMENT



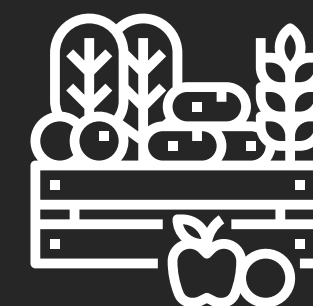
**PRODUCTION**

**LAB TESTING  
& FARMING  
DATA**



**INCOMING  
MATERIALS**

**BORDER  
REJECTIONS, LAB  
TESTING &  
SUPPLIER'S DATA**



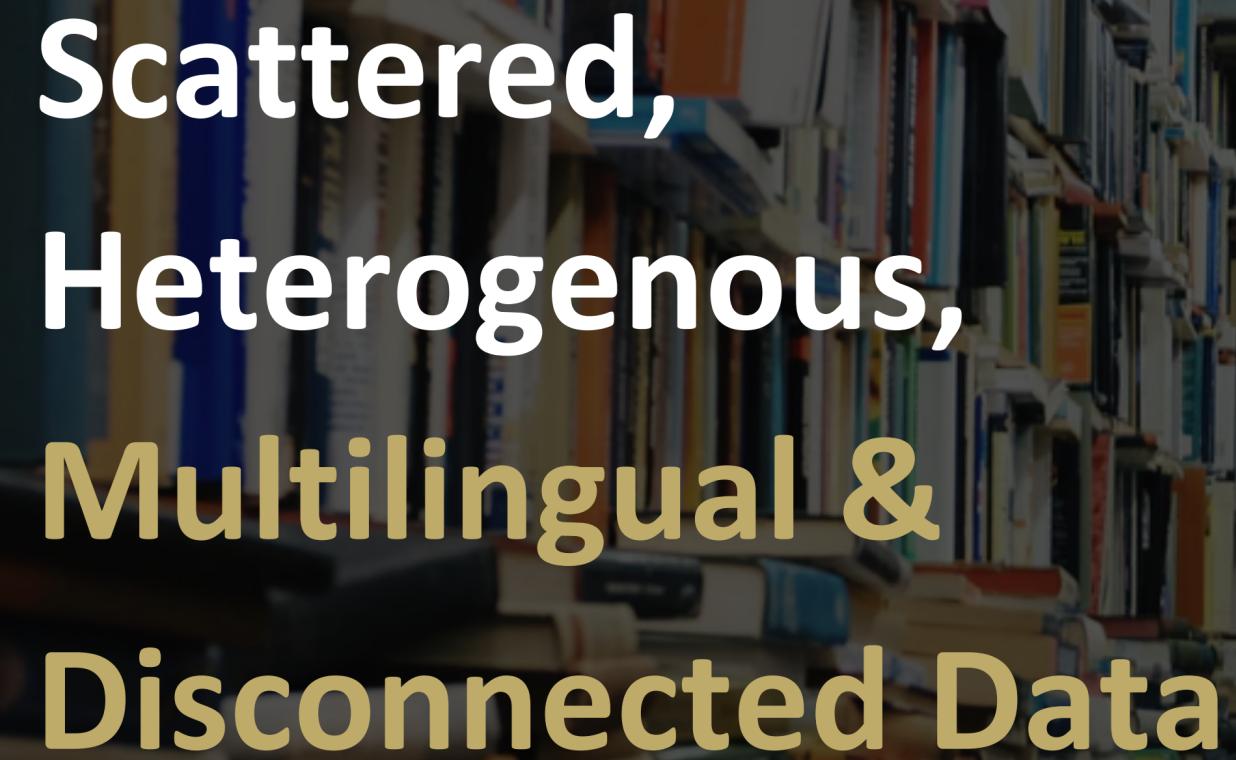
**PROCESSING &  
MANUFACTURING**

**ENVIRONMENTAL,  
LAB TESTING &  
INTERNAL  
RECALLS DATA**

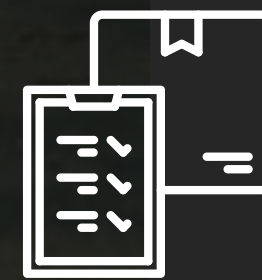


**STORAGE,  
DISTRIBUTION &  
SERVICE**

**BORDER  
REJECTIONS &  
FOOD RECALLS  
DATA**



Scattered,  
Heterogenous,  
Multilingual &  
Disconnected Data



## MY INGREDIENTS

## MY SUPPLIERS

## CONTROLS

## LEGISLATION

## MARKET



# AVAILABLE DATA FOR RISK ASSESSMENT

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FOOD RECALLS

46.655

BORDER REJECTIONS

284.000

LAB TESTING DATA

101.000.000

COUNTRY RISK DATA

904

INSPECTIONS

216.000

PRICE DATA

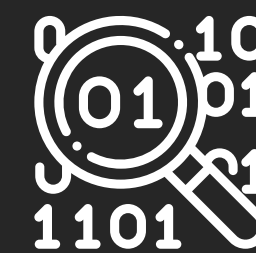
367.000

OUTBREAKS

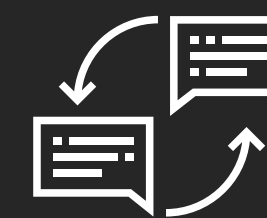
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# AVAILABLE TOOLS AND SYSTEMS FOR **RISK ASSESSMENT**

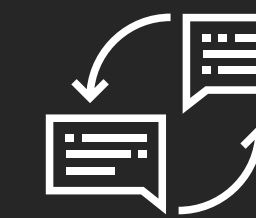
**ACCESS ACCURATE AND TIMELY  
DATA ABOUT REPORTED INCIDENTS  
IN THE GLOBAL SUPPLY CHAIN**



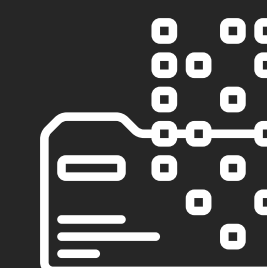
**WEB-BASED SYSTEMS DESIGNED TO  
ANALYZE DATA CONCERNING  
MICROBIAL AND CHEMICAL  
HAZARDS**



**ONLINE TOOLS THAT CAN PREDICT  
THE BEHAVIOUR OF A SPECIFIC  
MICROORGANISM UNDER A VARIETY  
OF CONDITIONS**

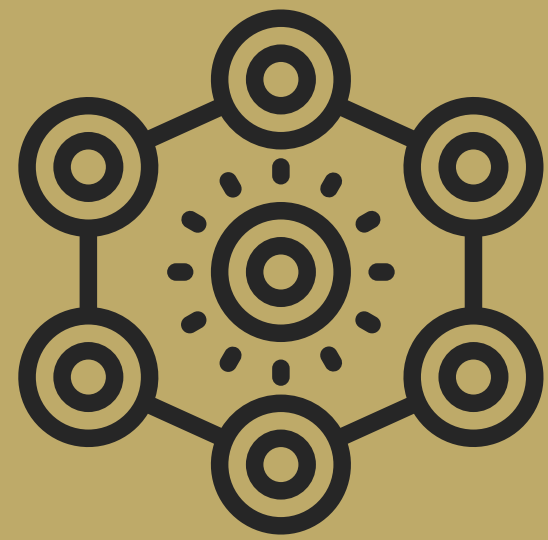


**SUPPLIERS & INGREDIENTS  
MANAGEMENT SOFTWARE SYSTEMS**



**SYSTEMS THAT MONITOR  
ENVIRONMENTAL DATA IN PLANTS**





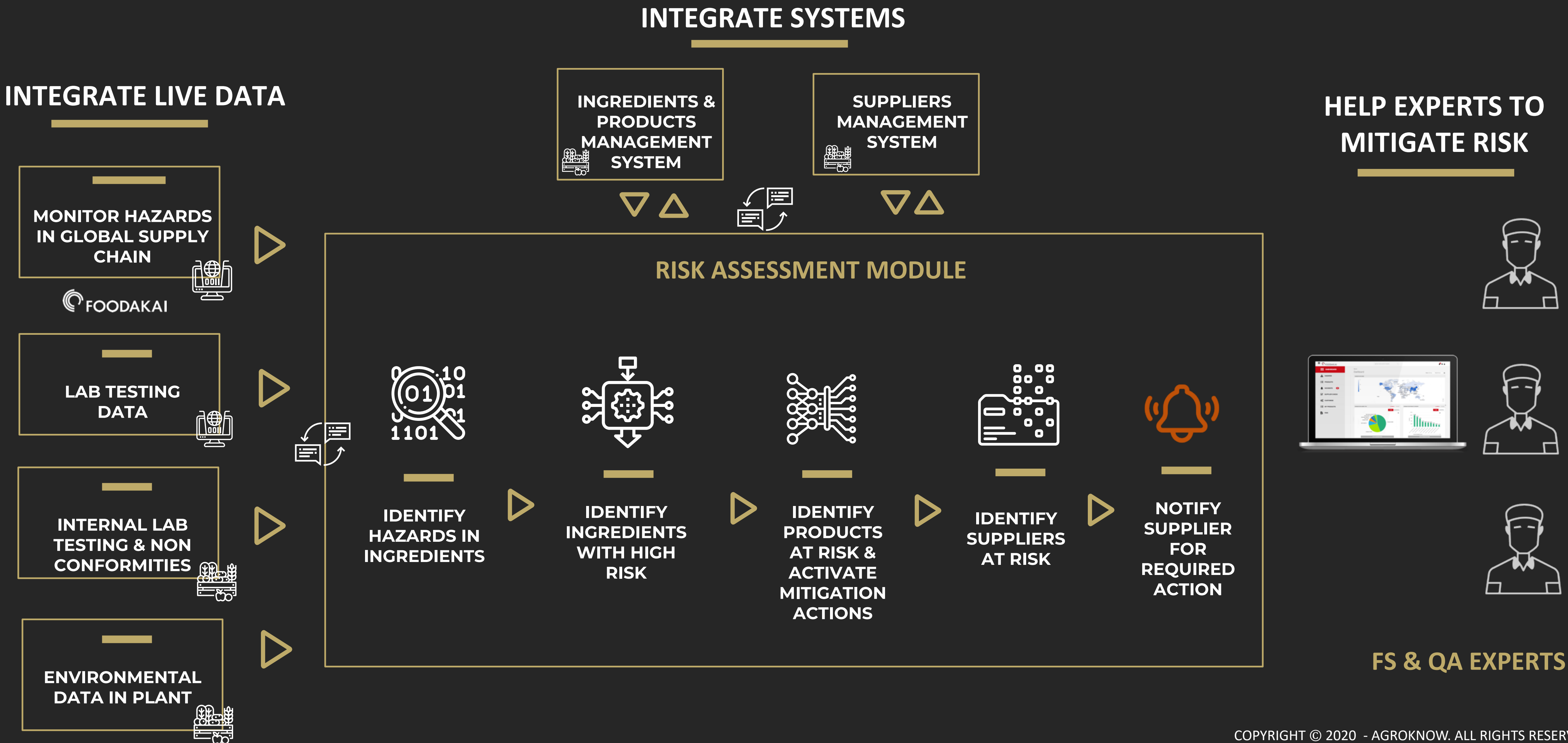
# Going beyond the mere compliance



Combine  
relevant  
Technologies &  
Data

Risk assessment step	How a system and/or tool can help	System or tool
1. HAZARDS MONITORING	Collect the right data for incidents reported in the global supply chain about new hazards that may affect your products, ingredients, raw materials, facilities	HorizonScan FOODAKAI FDA Data Dashboard
2. HAZARD IDENTIFICATION	For each ingredient and finished product perform a hazard analysis to identify known and foreseeable risks	HorizonScan FOODAKAI
3. HAZARD CHARACTERIZATION	For each hazard estimate the chemical and micro risk based on the conditions and processing steps	FDA-iRisk ComBase CB Premium
4. RISK CHARACTERIZATION	Characterize and rank the risk based on the hazard's probability and severity. Define the required verification measures for emerging and increasing risks.	HorizonScan FOODAKAI SafeFood360
5.FOOD SAFETY DATA MANAGEMENT	Efficiently manage all the food safety records of your ingredients and suppliers. Notify the affected suppliers that they need to take action	SafeFood360
6. RISK UPDATES	Continuously monitor risk changes to identify increasing and emerging risks. For each hazards that has increased risk repeat steps 4 and 5	FOODAKAI

# Set up **live** and **automated** risk assessment





Can we prevent a  
recall of a product with a  
live and automated risk  
approach?

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# The case of a almond drink

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# Almond drink

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## INGREDIENTS

WATER

**ALMONDS**

SALT

LECITHIN

SODIUM BICARBONATE

STEVIOLE GLYCOSIDES

VITAMIN D

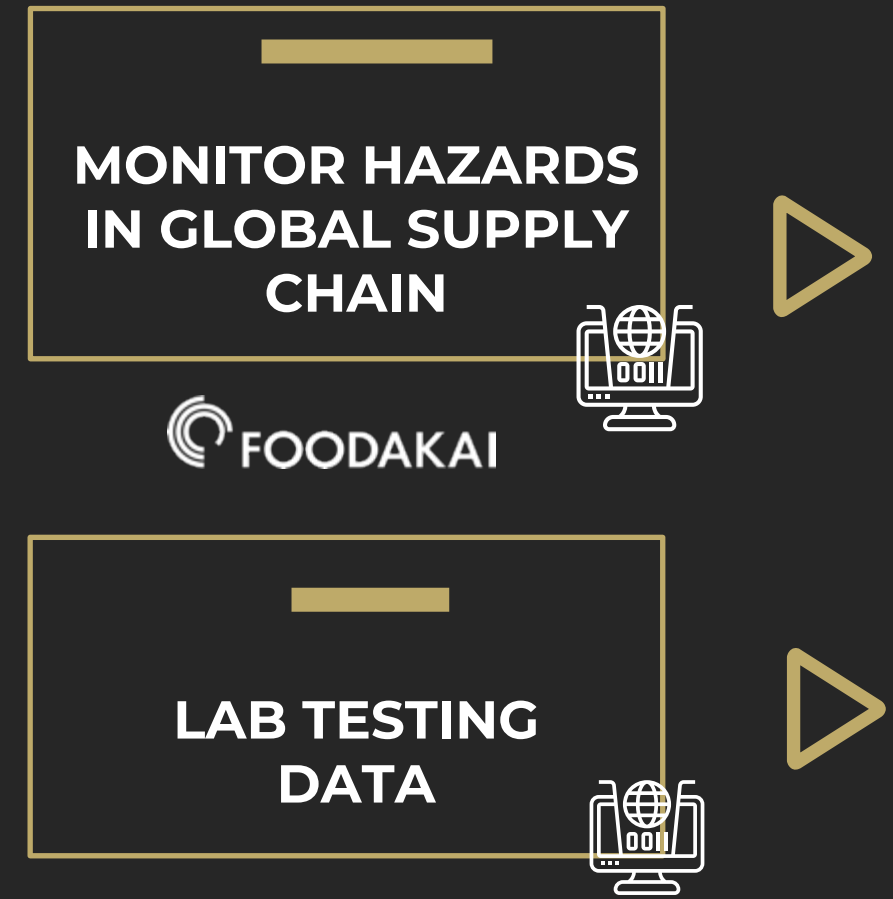
VITAMIN B12

CALCIUM PHOSPHATE



# Company setting

## INTEGRATE LIVE DATA



## INTEGRATE SYSTEMS

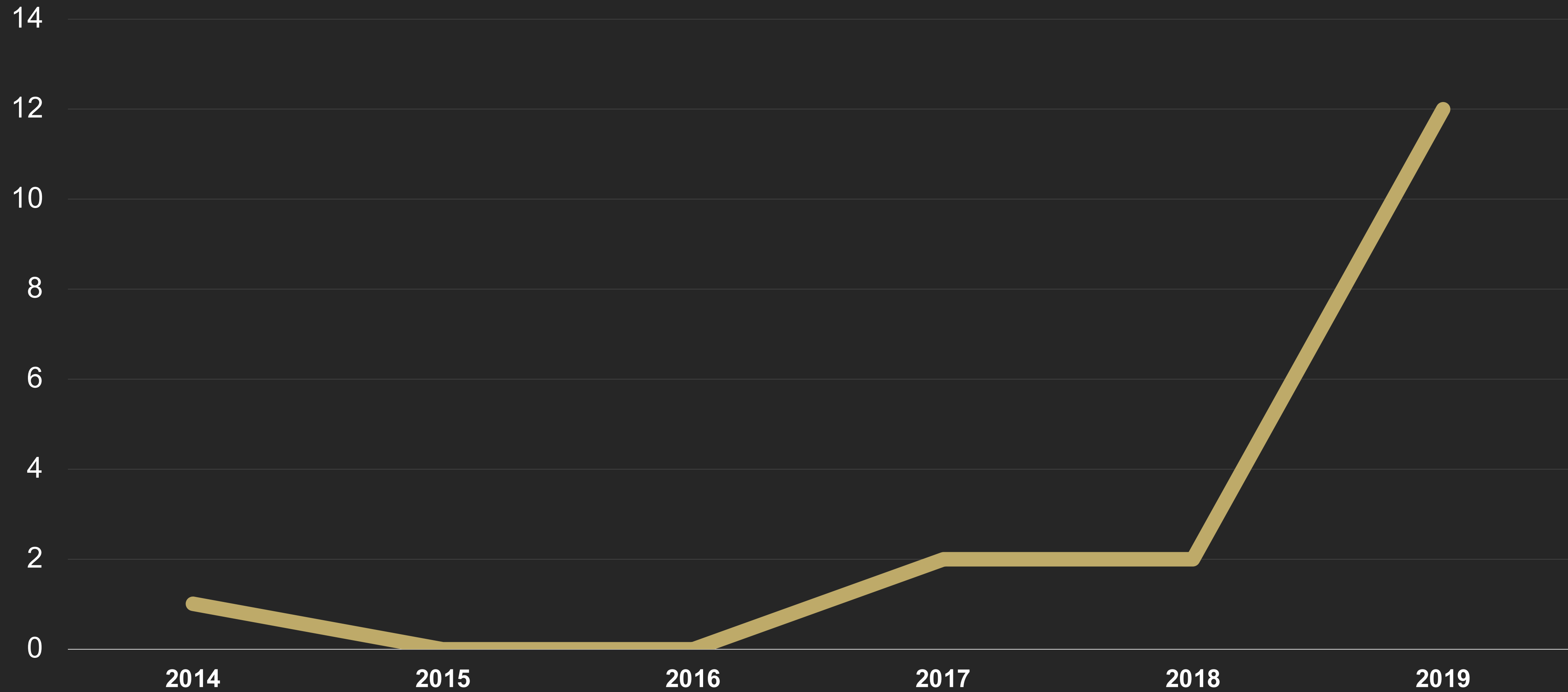


## HELP EXPERTS TO MITIGATE RISK



FS & QA EXPERTS

# INCREASING TREND FOR SALMONELLA IN ALMONDS IDENTIFIED



# Risk module identifies products at risk

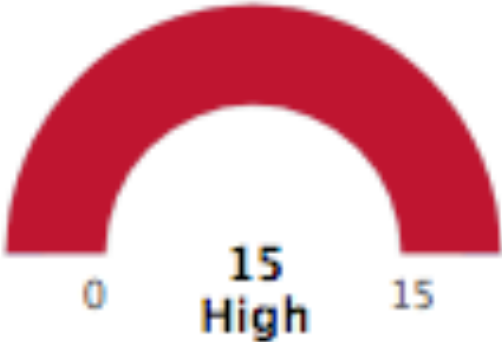
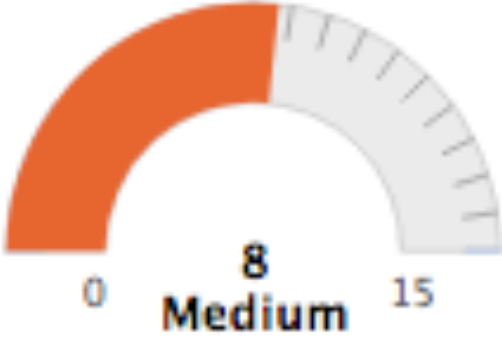
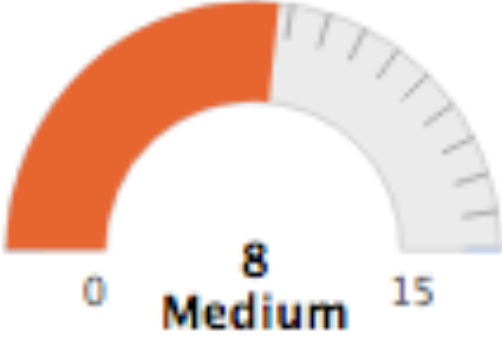
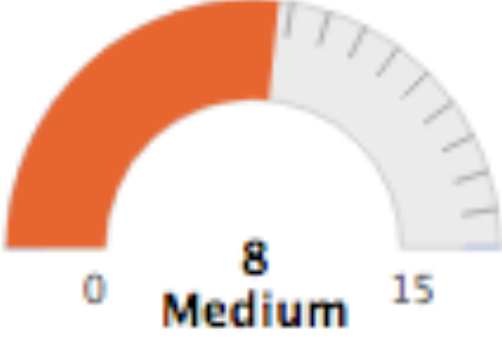
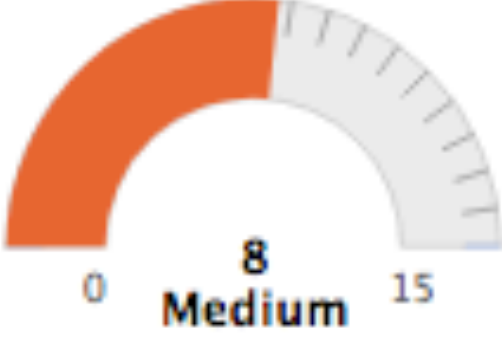
## HEATMAP OF PRODUCTS RISK



Provided by  **FOODAKAI**



# Risk module identifies affected suppliers

SUPPLIER	Risk <span>▼ ?</span>
ALMONDS SUPPLIER	 0 15 High
SUPPLIER C	 0 15 8 Medium
SUPPLIER A	 0 15 8 Medium
SUPPLIER D	 0 15 8 Medium
NUTS AND FRUITS, INC.	 0 15 8 Medium



# EXPERTS ACTIVATE PREVENTIVE MEASURES

## STEP 01

Identify the risky points of the supply chain

## STEP 02

Activate early the corrective measures for the risky points of the supply chain

## STEP 03

Ask supplier to take action by investigating internally the root cause of the trend and to inform them about the mitigation action.

## STEP 04

Supplier reviews the food safety system and adds a new control point in the production line and notifies the company about the action

# Benefits

**1. Save time  
devoted to risk  
assessment**

**2. Move from  
reaction to  
prevention**





# Key points of a strategy for risk mitigation

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# Establishing a robust **risk assessment** approach

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- Take advantage of all the available data from different stages of the supply chain
- Combine & integrate different tools and software systems that can estimate risk at different stages of the supply chain
- Do not rely on static risk but continuously monitor the risk
- Automate the approach by connecting risk systems with your internal systems





# Thank you



**Agroknow**

**ACCESS GLOBAL FOOD SAFETY DATA: [www.agroknow.com/](http://www.agroknow.com/)**